

How to get your INSURANCE LICENSE

Step 1 **Decide what kind of insurance you want to sell.**

This will determine what you need to study and which exam you need to take. Choose from:

- Life & Health
- Property & Casualty
- Personal Lines

Step 3 **Know state-specific requirements**

Choose which state you will reside in and know requirements in that state. In Tennessee you must meet the following requirements:

- Reside in TN
- Competent, trustworthy, financially responsible, and have a good business reputation

Step 5 **Register and take the required exam**

For exam registration information, visit:
<https://www.kaplanfinancial.com/insurance/tennessee/state-requirements>

Step 2 **Know General Requirements**

No matter what state you're in, there are general requirements:

- You must be at least 18 years old
- Complete prelicensing education for your line of authority (materials and hours spent differ depending on state)
- Background check

Step 4 **Take the required classes in your state**

- For education hour requirements, visit:
<https://www.kaplanfinancial.com/insurance/tennessee/state-requirements>

